

Labelling the solution...

When approaching Carmichael Fisher, Regional General Manager EMEA Christian Bischoff and Datamax O'Neil were expecting another recruitment company with a drawn-out process and slow attitude but they were impressed with the teams' proactive and efficient attitude.



"The process was really good – within two weeks we had the first potential list"

Several Languages

Datamax O'Neil is a global company headquartered in Florida, designing and manufacturing stationary and portable label and receipt printing solution products. As it acquires new businesses and technologies the company has taken on new management staff and were looking for a candidate with a mixed technical and customer-based experience for a small area in France.

"It was difficult to find someone with a background in technical support and customer service. Often those two jobs are separated but we were looking for someone who could build a more customer-intimate structure as an organisation."

Looking for such an individual with an international background was going to be a challenge but Carmichael Fisher provided a 'professional, fast and efficient' service and a weekly update list. Christian noted how many suitable people the team brought forward and was surprised how fast they found the right person, saying in the end it was a matter of 'the right feeling' from one of many great interviewees.

Proactive and reactive

"The process was really good – within two weeks we had the first potential list and then we had weekly review calls. Carmichael Fisher had a good screening process before we talked to anyone. It took only two months to find the right person and they started last month!"

"It was really close. We found someone who speaks four languages and has worked in the industry for a long time, with the mixed background. They also live in the right location!"

Having found the right person for the job, Christian notes that they've performed well so far and responded well to the challenges within the group – bridging the gap between customers and the technical team. He knows their man was difficult to find and the team was very responsive, managing all the challenges well. Christian insists he'd go straight to Carmichael Fisher in the future for their skills in finding the right fit for a role.



Carmichael Fisher specialises in providing executive search services to international organisations around the world. Its offices in Europe, the Middle East, Asia and Australia, work in collaboration and this collective experience in cross border search and assessment is complimented by a deep knowledge and networks in the major industry sectors.

European Headquarters:

25 Old Broad Street, City of London,
EC2N 1HQ
Phone: +44 (0) 203 178 2630
Fax: +44 (0) 203 178 6016
Email: europe@carmichaelfisher.com